# Planning Comistant Food Offers



Let's Make Christmas 2022 Bigger Than Ever!





## Deciding YOUR OFFER

This year customers will be keen to celebrate Christmas with their loved ones, after the challenges of the last couple of years. Many of you shared how busy your Mother's Day & Father' Day was this year, so we know celebrating key dates with families will be popular this Christmas. However, with rising cost and less disposable income, you may want to consider what you could do to encourage as many bookings as possible with different offers, rather than just repeating your previous festive offer. Here are just a few ideas:

- 2-course & 3-course prices rather than just a full menu price, offer an option on courses.
- Early booking incentive sparkle up their visit with free prosecco if book by a certain date
- Cheaper offer earlier in the week Mon Wed always
  the quieter nights, could this be a different more value deal or
  include other reasons to visit eg live music, festive bingo!
- **Different lunch deal to evening deal** We have seen change in consumer habits now coming out earlier
- Reason to return everyone loves a deal hand out vouchers with Festive Bookings to come back in lan/Feb
- **Strong headline price** keep the headline price competitive, but where dishes have a higher cost price, add a supplement, giving customers option to spend more

- Offer a takeaway very popular during lock down.
   Many may still want a cook at home or takeaway offer, great extra income if the kitchen can cope!
- Drinks package when budgets are tight, people like to know how much they are going to spend. Why not have some drinks packages
- Boxing Day over the years many have done Boxing Day Brunch which has worked well, what offer would encourage your customers out on Boxing Day?
- Remember the kids happy kids, happy parents. Don't forget to promote your Children's festive offer

Check out the competition too! Many of the big chainsare already promoting their festive offers, great for getting dish and offer inspiration.

Here are some we've found...







- Brewhouse & Kitchen noticed their festive offer runs until end of Jan. Have great drinks packages & buffet offer with a silver & gold price
- Beefeater have a strong children's offer promoted well for Christmas
- **Botanist** also doing drinks packages, seem very popular this year and 2-course, 3-course price
- Miller & Carter offering an upgrade your festive fayre booking to include glass of prosecco
- Vintage Inns have a different Boxing Day & NYD menu. Also have the supplement option on certain dishes.
- Las Iguanas lots of bottomless brunch festive offers, happy hour deals & offering their festive offers until 10th Jan.





#### **HOW TO ORDER:**

Visit myEverards to order your menus & supporting POS. Find us in Products-Useful Stuff-Christmas. If you want to discuss your Festive Offer or have any queries about the Festive POS please contact: **Helen Parker**, tel: 07894 093987, hp@everards.co.uk

Bespoke designs can be created, but it will incur additional design costs.



## Book Now For Christmas FROM £12.95 - AVAILABLE 1st - 23rd DECEMBER

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Orders will take approximately 5 working days from sign off. P&P are included in the costs unless specified otherwise.

(including postage)



£150.00 (including personalisation & postage)

#### 10ft x 2ft Banner 571947

£60.00

(including personalisation & postage)

(including personalisation & postage)

#### Al Book Now Corex -571963

£30.00

(including personalisation & postage)

#### A3 Opening Times Poster 571973

A3 x 6 £10.00 (including postage)

Wednesday 28th December

Thursday 29th December

Friday 30th December

Saturday New Year's Eve

Sunday New Year's Day

Monday 2nd January

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### Standard How to book

Having a **How To Book** feature on your festive menus ensures the process is clear to consumers, but don't forget to also share it online too. Being able to complete booking forms online, via e-mail or traditional paper form on your menu, continue that flexibility.

#### RECOMMENDED TERMS & CONDITIONS TO INCLUDE:

#### Payments & Deposits

Your Christmas booking with us is confirmed once we have received your non-transferable and non-refundable deposit payment. A £5 deposit per person is required, £10 for Christmas Day.

We will make sure your deposit is deducted from your final bill on the day of your event, subject to any changes/ cancellations. All outstanding balances & deposit payments must be paid on or before the day of your festive event.

#### Changes & Cancellations

We understand things change & the number of guests may increase or decrease - if this happens we'll just need the final number attending your festive event at least 7 working days before your booking so we ensure that there is sufficient space. If, for whatever reason, a guest at your party can't make it, please call us & cancel at least 24 hours before you are due to arrive otherwise we will charge the full deposit amount and the same for any no-shows.

#### **Booking Form**

Please complete our booking form & your pre-order and either drop in or email to confirm your provisional booking. All menu pre-orders must be received at least 7 days before your Christmas booking to give us plenty of time to prepare.

We recognise the importance of accurate allergen information, so if you have any specific concerns please speak to a member of our team & clearly specify with your booking.

Date:

If you would like any amends to the How To Book & Booking Form on your Festive Menus, just let us know when ordering. Send to Helen Parker, hp@everards.co.uk

#### **Standard Booking Form**

If you require a pre-order of food then we recommend you include a booking form on your menu. Don't forget to offer a way to e-mail/complete online too.

NAME:	TEL:						DATE OF BOOKING:							
E-MAIL:								NO. OF GUESTS:						
f any of your guests have an allergy, intolerar All deposits & pre-order required at least 7 v	nce or sp working	ecial die days be	etary re fore yo	equirem our boo	nent ple king:	ase stat	te belo	w inclu	ıding th	ne gues	ts nam	e:		
NAME		STARTERS				MAINS				DESSERTS				
	Starter I Name	Starter 2 Name	Starter 3 Name	Starter 4 Name	Main I Name	Main 2 Name	SMain 3 Name	Main 4 Name	Dessert I Name	Dessert 2 Name	Dessert 3 Name	4 Name		



## January Bounce Back

Don't wait until January to plan your bounce back offer. While you are busy in December hand out your own voucher to customers to encourage them to return in January and/or February.

Here are just a few of the most popular ideas, but any of these can be personalised to your own January bounce back offer.

#### January Bounce Back cards





**January Bounce Back** 

Free Dessert Vouchers x 200 £35.00



571979

**January Bounce Back** 

Free ½ Tiger Vouchers x 200 £35.00



571980

January Bounce Back

Free House Wine Vouchers x 200 £35.00

HOW TO ORDER: Order through myEverards. Find us in Products-Useful Stuff-Christmas section.

Tel: 0116 259 5226



### Share it On Social

#### Shout about your festive offers online.

As well as sharing your menus online, keep things simple with some top line messages about your plans. These social assets are available for you to download from myEverards, find in 'Support – Image & Video Library'.

Here are just a few ideas! If you want any advice with marketing your offer online please speak to **Kia Ryan (kr@everards.co.uk)** or **Zoe Alonso (za@everards.co.uk)** 

















World Cup 2022 takes place in Qatar from 20th November to 18th December; 32 teams to compete in eight groups; England face Iran on the second day of the tournament while Wales face USA; Wales vs England on November 29

When planning your Festive offer you may wish to add a Festive Platter & Footy Deal to your offer. Although it is being held in Qatar the England matches are on at good times. Let's see if the Lions can do as well as the Lionesses!



Unlike at Euro 2020, there will be a third-place play-off game on December 17. Group stage - all kick-off times in UK

Wales vs England – 7pm